



**ELAN Monthly Sales Report – December 2023**

ELAN Microelectronics Corp. (the Company), a leading touch controller solution provider in global NB market, announced its consolidated net sales of NT\$ 957 million for December 2023, up 61.48% YoY & down 11.11% MoM. The main reasons were that the NB inventory destocking coming to an end, clients restarting to purchasing goods and rush orders increasing. 2023 sales reached to NT\$120.59 million, decreased by 7.46% YoY.

**Sales for December 2023 --YoY Comparison**

**Unit: NT\$ Thousand**

| <b>Year</b>                         | <b>2023</b>    | <b>2022</b>    | <b>YoY</b>    |
|-------------------------------------|----------------|----------------|---------------|
| <b>Net Sales<br/>(Consolidated)</b> | <b>957,272</b> | <b>592,814</b> | <b>61.48%</b> |

The sales breakdown in December 2023: Touchpad Module 52%, Touchscreen Controller 14%, Fingerprint Sensor 14%, Pointstick (PST) 12%, Microcontroller 5%, and 3% from the sales of affiliates. Touch applications, including biometric applications, accounted for 80%, and non-touch applications accounted for 20%.

Until 4Q23, the NB market has experienced more than one year of destocking, and it is obvious that the inventory issue is gradually no longer the main factor of market disturbance. The NB industry returning to not only normal seasonal purchasing but also normal inventory level will help brand NB clients actively prepare goods for requests in 2024.

In the NB market in 2024, general market research institutions view the market positively as a growth trend. At the same time, integrating AI-functional hardware chips and software into NB will change the long-standing traditional ecology of the NB market to improve the individuals' or enterprises' productivity demands which are the focuses of the NB industry chain in 2024.

ELAN will continue to focus on "content value increase", through existing AI technology to integrate AI functions, algorithms and data to provide better total solutions, which will raise our chips or modules prices to drive up the operating efficiency.

<<ELAN is a world leader in human-machine interfaces, notably in Touchscreen Controller with Pen Supports, Touchpad Module, Pointing Stick and Biometrics (fingerprint sensors and facial recognition). For more information, please go to <http://www.emc.com.tw/emc/en>.>>

